



Dental Sleep Medicine

The Sleep Seminar for Dentists and Their Team • 2 Days • 16 CE Credits

RISK MANAGEMENT FOR DENTAL SLEEP MEDICINE

EXPERIENCE THE PASSION

Ken Berley, DDS, JD



A graduate of The University of Tennessee College of Dentistry in Memphis, Dr. Berley has been practicing Cosmetic Dentistry for

over 25 years. He graduated from the University of Arkansas Little Rock in 1995 with a JD degree. Dr. Berley is one of the few dentists in the State of Arkansas trained and qualified to both surgically place and restore implants. A Member of the American Academy of Dental Sleep Medicine, Dr. Berley has lectured nationally in the fields of Cosmetic Dentistry, Implant Dentistry and Risk Management. He has lectured for such prestigious organizations as the Texas Institute for Advanced Dental Studies, the Tennessee Academy of General Dentistry, and the American Sleep and Breathing Academy.

16 CE Credits

\$1295 Dentists

\$495 Team Members

\$1995 Dentist + 2 Team



Approved PACE Program Provider FAGD/MAGD Credit Approval does not imply acceptance by a state or provincial board of dentistry or AGD endorsement. 8/1/2012 to 7/31/2016



Nierman Practice Management is an ADA CERP Recognized Provider. ADA CERP is a service of the American Dental Association to assist dental professionals in identifying quality providers of continuing dental education. ADA CERP does not approve or endorse individual courses or instructors, nor does it imply acceptance of credit hours by boards of dentistry. Nierman Practice Management designates this activity for 16 continuing education credits.



Nierman Training Center • Tequesta, Florida
Two Dates: July 18-19, 2014 or October 17-18, 2014
Friday & Saturday • 8:00am - 5:00pm • 16 CE Credits

- Integrate risk management processes for Dental Sleep Medicine
- Managing risk through multidisciplinary approach & relationship management
- Understanding the regulatory organizations involved and which guidelines, rules, laws and protocols to follow
- Identify three documentation requirements for OSA treatment



- Medical Record management and safe communication protocols
- Insurance Risk Management:
 - » Dealing with denials
 - » Documentation
 - » Setting up for success from the first patient interaction
 - » Up-coding & down-coding for office visit
 - » Out of network billing: the truth about managing patients' out of pocket expenses

REGISTER TODAY! Fax this form to **561-744-5606**

Location: _____ Date: _____

1st Attendee: _____ Dentist Team Member

2nd Attendee: _____ Dentist Team Member

3rd Attendee: _____ Dentist Team Member

4th Attendee: _____ Dentist Team Member

5th Attendee: _____ Dentist Team Member

Contact Name: _____ Total: _____

Email: _____ Phone: _____

Credit Card #: _____ Exp Date: _____

Signature: _____ Billing Zip Code: _____

REGISTER TODAY! DentalWriter.com **1-800-879-6468**

For more information: email jon@dentalwriter.com • visit www.dentalwriter.com • call 1-800-879-6468, opt 3

THE NIERMAN 2014 DSM FACULTY



Terry Bennett, DMD



Jamison Spencer, DMD



Mayoor Patel, DDS



Dawne Slabach, DDS



Barry Glassman, DMD



Mark Paschen, DDS



Ken Berley, DDS, JD



Kent Smith, DDS



Mark Levy, DDS



Rose Nierman, RDH



Steve Carstensen, DDS



DeWitt Wilkerson, DMD



Shouresh Charkhandeh
DDS



Todd Morgan, DMD

Successful Implementation of Dental Sleep Medicine - 16 CE Credits

\$995 - Dentist Only

\$495 - Team Member

\$1795 - Dentist + 2 Team Members

Establish Yourself as the Go-To OSA Dental Practice in Your Community	Date	Location	Main Speaker
Understand Core Dental Sleep Medicine	May 09/10	Atlanta, GA	Dr. Mayoor Patel
<ul style="list-style-type: none"> • Sleep Stages • Clinical Issues • Medical Billing • Appliances 	June 13/14	Chicago, IL	Dr. Shouresh Charkhandeh
<ul style="list-style-type: none"> • Bite Registrations • Home Sleep Testing • Airway / Nasal Airway • Sleep Lab Connections 	July 11/12	Washington, DC	Dr. Dawne Slabach
Referral Building	July 25/26	Nashville, TN	Dr. Mark Paschen
Learn best practices to cultivate, track & maintain physician referrals	August 08/09	Minneapolis, MN	Dr. Witt Wilkerson
Become a CrossCoding Office	August 22/23	Seattle, WA	Dr. Steve Carstensen
Integrate medical billing into your practice and get paid for oral appliance therapy.	October 03/04	Denver, CO	Dr. Jamison Spencer
Treatment Protocol	November 07/08	Orange County, CA	Dr. Steve Carstensen
From the first phone call to yearly follow-up visits, integrate workflow into your practice	November 21/22	Jacksonville, FL	Dr. Witt Wilkerson
Oral Appliances	December 05/06	New Orleans, LA	Dr. Terry Bennett
The differences between them and which appliance best suits each patient			

Advanced Implementation of Dental Sleep Medicine - 16 CE Credits

\$1295 - Dentist Only

\$495 - Team Member

\$1995 - Dentist + 2 Team Members

An Interactive Course Exclusive to Practices that have Attended Previous DSM Courses	Date	Location	Main Speaker
Designed to take your sleep practice to the next level, participants bring complex cases for review to overcome specific hurdles in the practice. Team members are encouraged to attend for the advanced medical billing sessions.	September 05/06	Chicago, IL	Dr. Barry Glassman
	October 24/25	Tequesta, FL	Dr. Barry Glassman
	November 14/15	Encinitas, CA	Dr. Todd Morgan

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